



# Intelligent Automation Solutions

# Agenda

- Miria Overview
- Miria's Solution Focus
  - Accounts Payable (AP) Automation
  - Automation through Active Mailroom Pi
- Accounts Payable Automation
  - The Business Case for AP Automation
  - ActiveOps AP Automation
- Miria's Ideal Customers
- Why Miria?

# Miria Overview

- 25 year-old company, IBM Gold Business Partner and IBM certified Digital Business Automation (DBA) Expert
- Transforms high volume, document intensive business processes through automation
- Cloud-based solution built on IBM's DBA stack
- Specialize in accounts payable automation for organizations that process large volumes of invoices
- Used by some of the largest companies across the globe



# Miria's Solution Focus



**Automating document-intensive business processes which are manual or semi-manual and include repetitive human tasks**



**Automated Accounts Payable  
Integrated Payments  
Payment Optimization**



Active Mailroom



Active AP



Active Pay

**Digital Transformation Initiatives**

- e.g. Proof of delivery, receipt of goods, mortgage loan applications



Active Mailroom

# Robust and Flexible AP Automation

- Provides extensive functionality for automating financial transactions and managing suppliers
- A la carte options allow you to add functionality as needed



## Active Ops Core Apps



Active Mailroom



Active AP



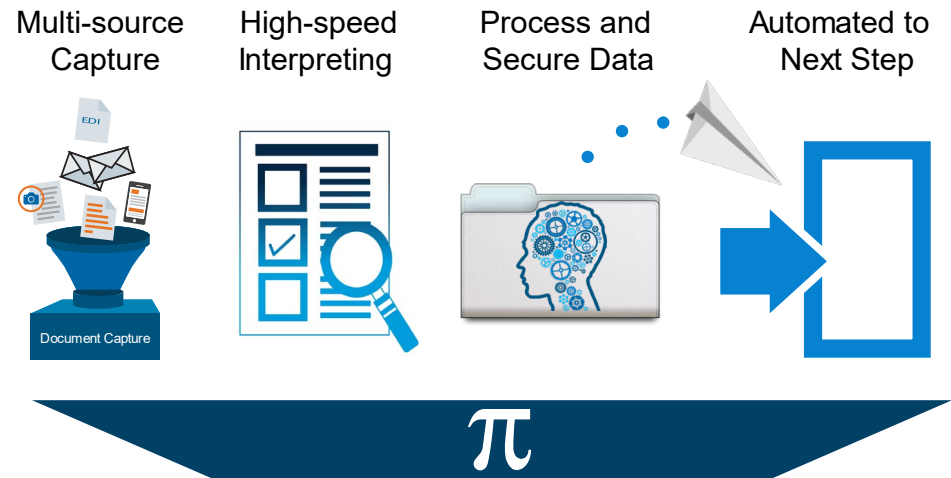
Active Pay

## Add-on Apps

- Expense Management
- Requisition Management
- Use Tax Management
- Document Workflow
- Journal Entry Management
- Advanced Search
- Supplier Portal
- Incident Management
- IBM Navigator
- Reporting & Analytics
- Vendor Management
- Case Management

# Active Mailroom Pi

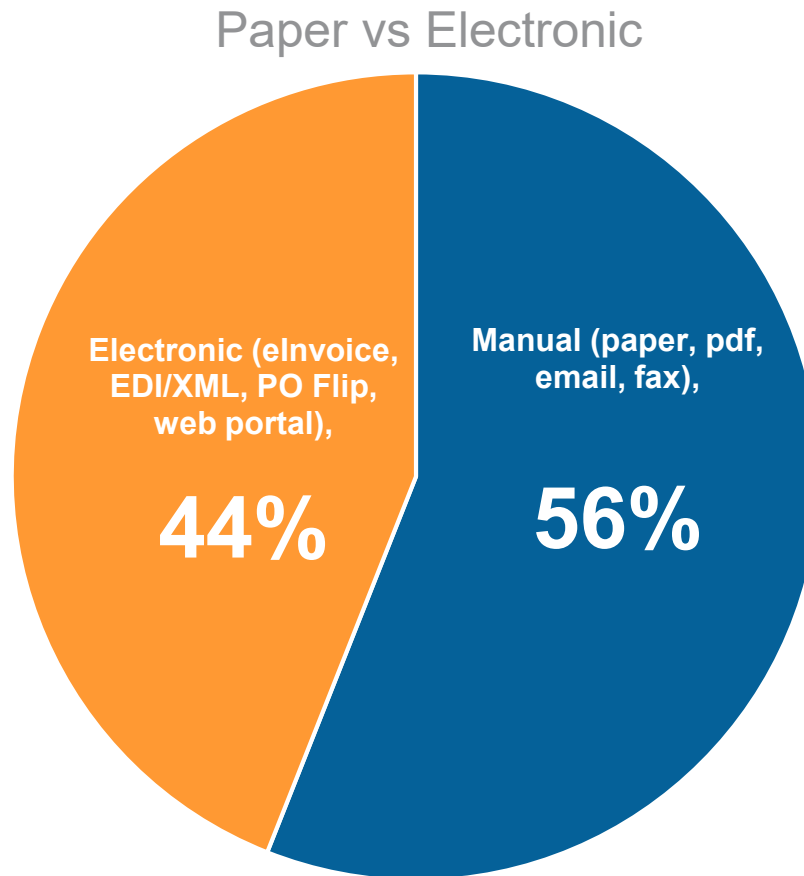
- The foundation for automating document intensive business processes
- Polymorphic Intelligence (Pi) minimizes the amount of manual data input and human processing
- Should exceptions occur, as a service, Miria handles exceptions so you don't have to, "teaching" Active Mailroom Pi how to address them in the future



## Polymorphic Intelligence (Pi)

- Advanced OCR and document classification
- Captures documents from multiple sources and formats
- Automation through a combination of machine learning, structured rules, artificial intelligence, robotic process automation and exception management

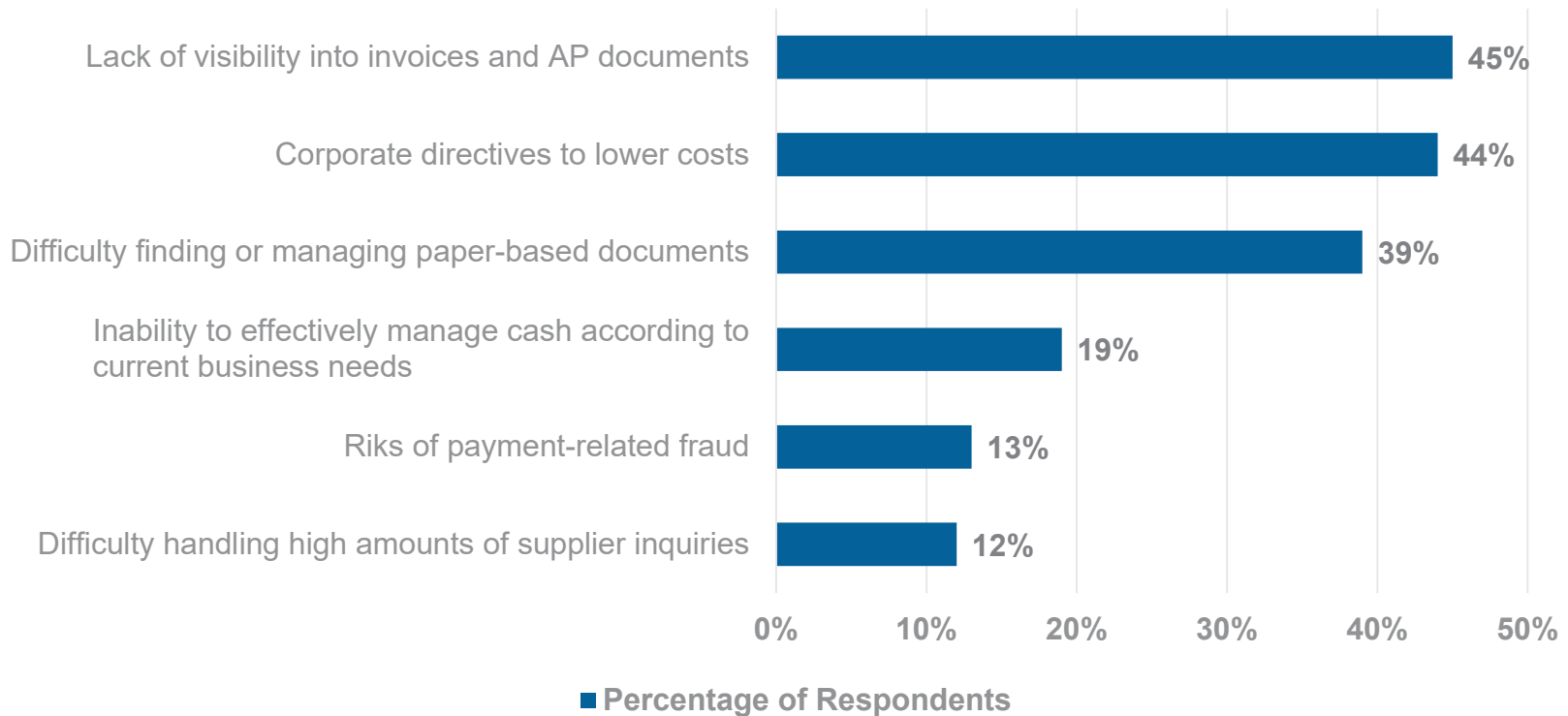
# Majority of Enterprises Still Processing AP via Paper



Source: Ardent Partners

# Industry Drivers

## Top Pressures Driving AP Improvements



Source: Aberdeen



# Business Case for AP Automation

- Reduction in cost to process invoices alone will justify investment in Automation

Industry Metric	Industry Average	Best in Class via Automation
<b>Cost to process an invoice</b>	<b>\$19</b>	<b>&lt; \$2</b>
# of invoices per processor	1500	4000+
Time to receive, approve, schedule to pay invoice	10 days	3 days
# of invoices received via paper	80%	33%
Invoice processing error rate	6%	1%
Invoices received with errors	14%	7%

Source: Aberdeen

# active Ops<sup>TM</sup>

- **Automated Accounts Payable**
- **Integrated Payments**
- **Payment Optimization**

# active Ops<sup>TM</sup>

- **Proven ROI within 6 months**
- **Can deploy within 12 weeks**
- **Pay only for what you use**

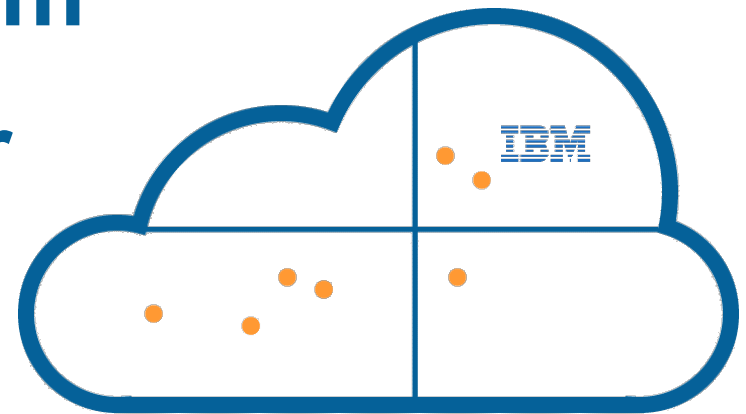
# activeOps<sup>TM</sup>

- Processing 5,000 to 500,000+ invoices per month for customers including:

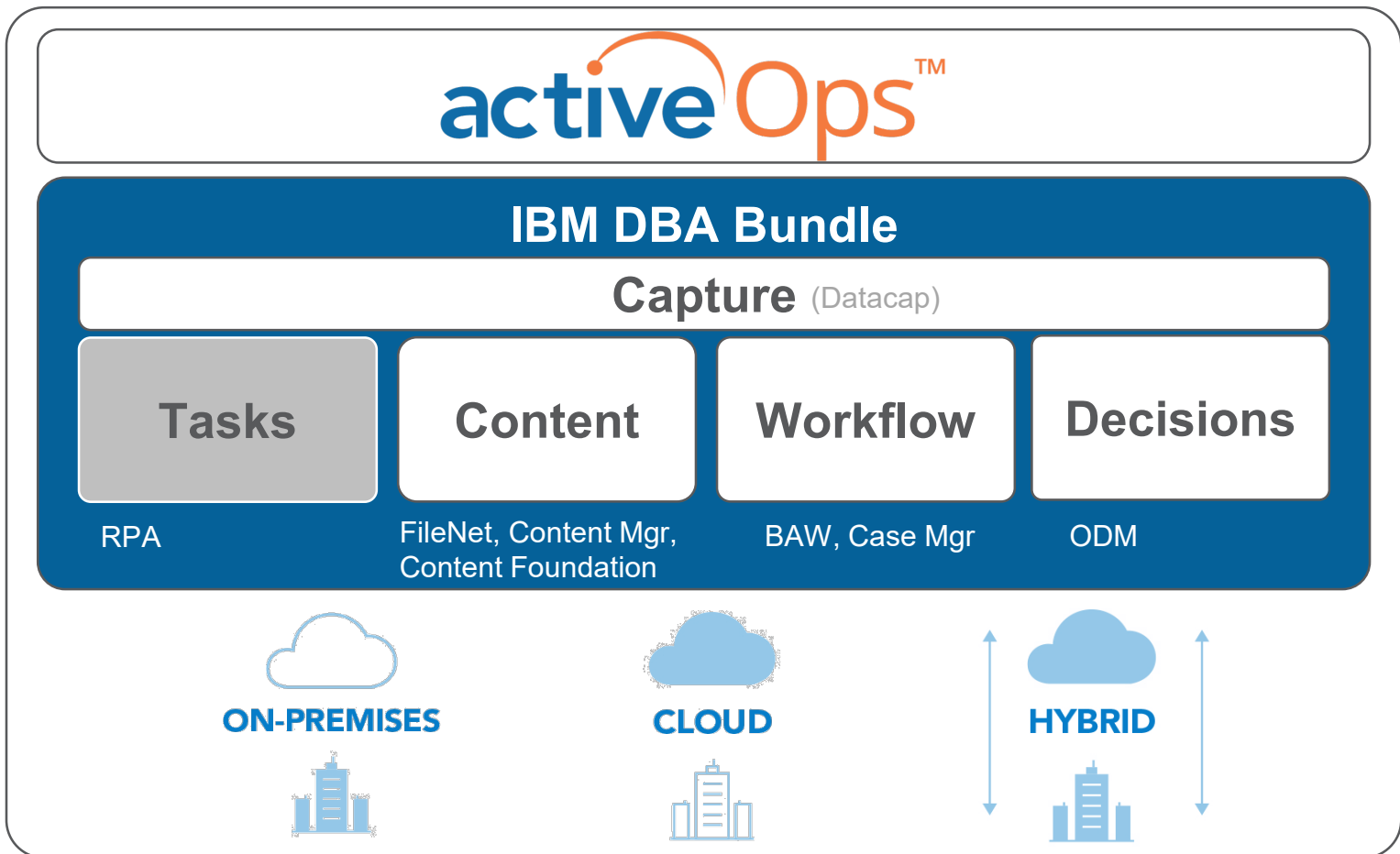




- **Delivered in partnership with IBM**
- **Built on IBM's Digital Business Automation Platform**
- **Recognized Leader in Gartner Magic Quadrant**



# Miria and IBM Joint Solution



# How Active Ops Works



# Full Cycle AP, from Capture to Payments



Active Mailroom



Active AP



Active Pay

**READY TO PAY**

CAPTURE

PROCESS

POST

**OPTIMIZE AND PAY**

GROUP

PAY

CLEAR

RECONCILE



# Processing & Optimizing Payments in Active Pay



- Control how and when payments are made to optimize cash flow
- Payment visibility throughout the entire process



# Ideal Customer Profile

Fast growing, mid size and enterprise companies with geographically distributed locations, and dispersed employee populations:



- ✓ FSS
- ✓ Industrial
- ✓ Distribution/Retail
- ✓ Comms
- ✓ Public
- ✓ Federal

**activeOps™**

Challenged with vast amounts of **Document Processes** that impact operations, customer satisfaction, profitability, and compliance.

*Customer Profile*     *15 + Locations*  
                               *100 + Users*  
                               *15,000 + Documents / Month*

# Why Miria?

- 25 year, proven pedigree in document capture, content management and automation
- Exceptional workflow expertise
- Leverage IBM's industry-leading automation platform
- Specialized, flexible solutions and pricing (e.g. cloud-based, pay only for what you use)
- Strong client references across multiple industries
- Financially sound, backed by global parent in OSG

